



Telenet VoIP, Inc.

Safety & Technology Solutions
Building Systems Integration

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<http://telenetvoip.com/markets/federal-government>

CORE COMPETENCIES

- Equipment / Product Line**
 - Telenet Voip Inc. represents some of the most reputable manufacturer name brands in the industry, **BOGEN Communications, Gamewell FCI by Honeywell, BOSCH Security, Mitel, Leviton/Essex, Berktek/Ortronics, HIRSCH Electronics**
- Full Staff of Industry Professionals**
 - Telenet Voip Inc. employs a dedicated team of highly experienced Project Managers, Industry & Manufacturer Trained Field Operations personnel, Sales & Mgmt Executives, Estimating Professionals, Engineering & AutoCAD Division personnel, Technical Experts including RCCD on staff and an on-call Service Division complete with Technical Support.
- Certifications / Affiliations**
 - We are certified **Small Business Enterprise** with CA-DGS, Los Angeles USD & LA County Office of Affirmative Action Compliance.
 - We are a member of IBEW Local Union 11
- Engineering Services & Support**
 - Telenet Voip Inc. offers a State-of-the Art Turn-Key Engineering & AutoCAD Services Division for all low voltage systems.
 - We have strong relations with all industry channels including distribution, manufacturer technical support and system consulting for all the systems we offer, all of which are on standby to add to the strength of our team approach on any projects.

DIFFERENTIATORS

IDENTITY / DIVERSIFICATION

Telenet Voip Inc. is a Diversified Low Voltage Contractor that provides turnkey installations for multiple low voltage systems including: Fire & Security Alarm, Intercom, Public Address, Mass Notification, CCTV & IP Video, Access Control, Voice & Data Infrastructure, Structured Telecommunications Cabling & TV Cabling Systems. This diversification allows for cost savings to be realized by our direct customers and ultimately the end users, giving our company an edge over the competition.

EXPERIENCE / KNOWLEDGE

Telenet Voip Inc. employs highly knowledge staff with a combined industry experience of over 120 years in a variety of project applications and wide spectrum of product equipment and systems. This allows for our effective industry position in the Design / Build & Engineering arena whereby Engineering Firms feel confident in specifying products, systems and solutions that we represent and encourage. By offering this added service, we not only strengthen a separate revenue stream but our company also opens itself to a much larger market of project opportunities and relationships with key industry professionals.

OPERATIONS

Telenet Voip Inc. incorporates a uniform plan of teamwork, excellence, and the highest of standards in customer service, workmanship and efficiency throughout it's organization's internal and field operations. This has allowed us to grow successfully and exponentially upon each and every project completed. Telenet Voip Inc. continues to leverage from this track record.

MARKET POSITION

Telenet Voip Inc. is an approved and well established sub-contractor and has a portfolio of projects that reveal team-ships with some of the most reputable general and electrical contractors in the industry.

SIZE

Telenet Voip Inc. is certified as a Small Business Enterprise. This allows us the advantage of being preferred and utilized by prime contractors who are required to meet small business utilization goals or otherwise leverage favorable selection by public works agencies. Additionally, we are able to keep overhead costs low and a high moral within our company staff.

PAST PERFORMANCE

- Projects & Clients**
 - Our company has completed 350+ low voltage projects for LAUSD alone (incl: Safety/Technology, CCTV, E-Rate & Fire projects)
 - Key public works projects include: LACCD-(ELAC, LAHC, LATT, OC Water District, Foothill Transit, UCLA, El Camino College District)
 - Key clients include: Neal Electric, Tilden-Coil, Turner Construction, Howe Electric, Doty Bros

COMPANY DATA

Telenet Voip, Inc. has been a Technology / Low Voltage Solution Provider in public works for the past 20+ years.

Telenet Voip, Inc. presents itself as a Building Systems Integrator & Industry Expert across major vertical markets that are in need of Innovative Technology Solutions, but demand high quality products at a competitive price.

SPECIFIC PERTINENT CODES

GSA Schedule: GS-07F-0087X (GSA Participating Dealer)
 SIN: 246-25, 246-50, 246-51
 FSC Codes:
 NAICS Codes: 541621, 238210, 517110, 541340, 811213
 Cage No.: 153N6
 DUNS No.: 84694389
 Socio-economic certification: Certified Small Business